

VENDOR GUIDANCE for the 2021 AUCTION

The Society is planning to hold the annual auction on Saturday, March 13th 2021, as usual. However, with the current adverse circumstances, we need to consider that public meetings, such as our auction, may not be permitted, or that we may not be able to adapt our practices to follow the health rules at the time. Therefore, all potential vendors should think through the implications, if we need to convert to a *postal* auction. So:

- Describe the material in sufficient detail for those *viewing just the catalogue*. For instance, “Commonwealth collection, 1910-1960, commems (few defs), mainly FU/M, in 24 side ABC stockbook” is much more likely to generate interest than “Commonwealth collection in stockbook”. Add comments, such as “strong in...”, “noted ...”, emphasise the quality, etc. – those elements that you, looking at other catalogues, would need/want/appreciate.
- Collections by individual country or theme can similarly be described. Information such as reign, historical periods, or specialities (e.g. a bird, aircraft type), help to better define the material.
- For individual stamps, identify by SG number, include face value if necessary, and catalogue values if sensible. Include the condition (U/M/UMM/etc.) – surprisingly, this is often omitted.
- Large assemblies of material are quite difficult. Someone browsing “7 schoolboy albums in QWE box” might find something of interest, but how many postal bidders would take a chance? It might be better to remove the stamps and put them in envelopes – usually the albums are not worth keeping. Envelopes can be grouped or separated, and may be easier to describe.
- Similarly, consider a lot described as a “world mix of 2000 stamps in XYZ box”. In a normal auction, this type of lot sells well – in a postal auction, doubtful. Expand the definition – commems/defs, M/U, commonwealth / foreign / continent, specific countries or themes noted, etc.

Please use the vendor form from this website, and print the text – handwriting can be difficult to interpret.

When you have material for the auction, please contact the Auction Secretary, or your regular Society contact, to arrange details.